#### CX Digital Package: Details

PRICE: \$8,700

#### **PROJECT LENGTH: 12 weeks**

#### INCLUDES:

✔ Project Management	✓ Theme Configuration
<ul> <li>Third-Party Analytics Integration Support</li> </ul>	✔ Text iQ Configuration
✓ API Introductory Support	✓ XM Guided Solution & Solution Playbook
✓ Org Hierarchy and User Setup	✓ Website Feedback Support
✓ CRM Integration Support	✔ XM Directory Support
✓ Dashboard Configuration	✓ Closed Loop Follow-Up Configurations
✓ Survey Configuration	



**CX Digital** is the fastest way to put an expert-built CX program in place for your website or app. This package is optimized to monitor and improve your customer experience end-to-end: Get insights from your digital channels, increase customer conversion, and grow your market share.

The surveys in this package have been designed and built by industry leaders and validated by leading brands. Let's get you up-and-running with critical customer insights.



### **CX Digital:** Sample Timeline

## **FredPepper** + qualtrics.<sup>34</sup>

Feature / Deliverable	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Project Management		1	1	1		1				1	1		I	
Survey Configuration		1											—	_
Dashboard Configuration and Closed Loop Follow-Up Configuration													_	_
XM Directory and Org Hierarchy													Hand-o Ongoing Opti	
CRM Integration Support													_	
Text iQ and API Introductory Support														_
Third-Party Analytics Integration Support													-	_
Website Feedback Support														

#### Red Pepper is your #1 choice for Qualtrics Implementations and Customizations

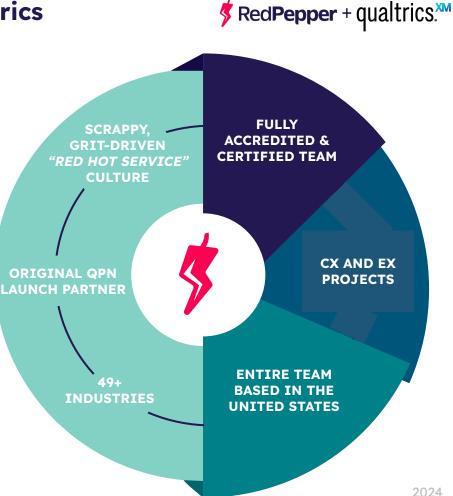
We may not be the largest Qualtrics partner by square feet of office space, but our unique combination of client focus and technology skills often makes us **the fastest, easiest, and most experienced** partner to work with.





We have been doing CX and EX with Qualtrics from the beginning Clear communication, shared time-zones, fast response times

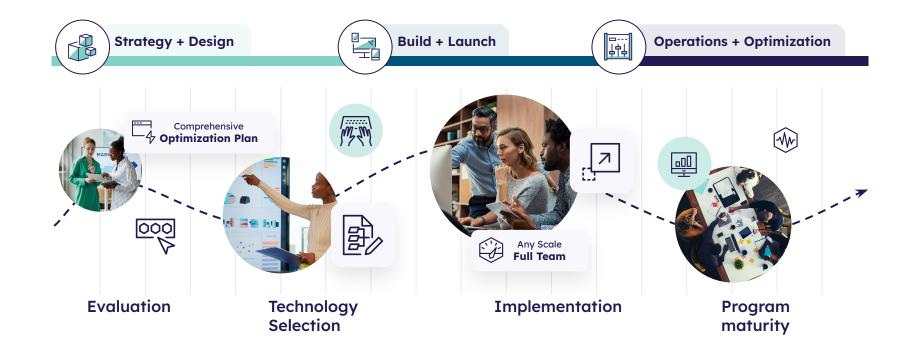
We've successfully handled **100's of use cases** and customizations





# **Our Approach**

We're not just here for the build—we're here for the life of XM programs



#### What Is "Implementation" ?



**The beginning of a Qualtrics engagement is called Implementation.** Even if you have your own internal IT team, you will benefit from an Implementation project. It's more than just getting logged in. We help you get through your first Qualtrics project from start to finish.

## 

## What will the timeline and milestones look like?

A typical Implementation can take between 8 to 12 weeks. During this time, you will meet with an "Implementer" on our team each week over a video call. They will guide you through the process of setting up your account and implementing the elements of your first project.

We have helped hundreds of Qualtrics clients customize their projects and helped their teams become confident in using the platform.

## What are your responsibilities during the process?

Our goal is to do the heavy lifting and make the technical side of Qualtrics easy for your team, but you and your team are key to your project's success.

We follow a "train the trainer" philosophy on these projects. Our objective is to work with you so that at the end of Implementation you're becoming a skilled Qualtrics user yourself.

#### What can you expect the results of your Implementation to be?

At the end of your 8-12 weeks, our goal is for you to have a complete "win" under your belt with Qualtrics.

You'll be up-and-running, collecting data, and ready to use that data within your organization to create better experiences for your customers or members.

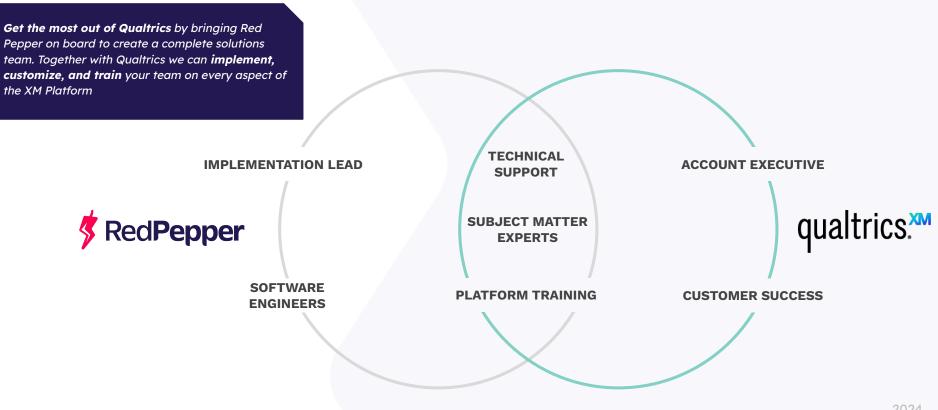
# **Your Commitment**

What's Required of the customer team

- Attend a weekly one hour zoom working session with us, with homework in between which averages 1-3 hours. Plan to invest 1-4 hours a week in this for 8 weeks.
- Generally speaking we just need the Qualtrics users in the working sessions. If your IT team is needed, we will provide advance notice.
- We provide you a project plan that will be updated and sent to you weekly. It let's you know the status of each deliverable/training and the target dates for starting and completion. It also contains the agendas for each meeting.
- With your permission we record each working session and turn the videos over to you so that anyone that couldn't make it can review at their convenience. It is also nice to have when you are working independently of Red Pepper.

## RedPepper + qualtrics.<sup>xm</sup>

# Red Pepper and Qualtrics combine to create a complete solutions team



#### **Our Approach:** Train the Trainer

We employ a "train the trainer" approach, meaning that your team works alongside our team while we implement, so you can learn from what we're doing.

> Our goal is that your team will become experts at using Qualtrics, but while you're learning, you'll have our team to rely on.





#### Red Pepper's team elegantly scales from lean support, to turn-key, to 'secret weapon'

Red Pepper has every level of implementation package available, from lean technical assistance to complete program management or staff augmentation.

Whether you have a one-time need or are looking to setup an ongoing XM campaign, we can configure the right size and term for a solution team to get the results you're after.

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### RedPepper + qualtrics.<sup>30</sup>

#### **FULLY-MANAGED RED PEPPER** SELF-DIRECTED, SOLUTION **RED PEPPER FULL SERVICE** ASSISTED IMPLEMENTATION Everything in Self-Directed + Everything in Self-Directed and Full Service + Standard Implementation Red Pepper inputs the data ✓ Ongoing technical support and expertise ~ Basic platform training Technical customizations Campaigns and multi-survey programs ~ **~** Support during project V Reporting and Dashboards An entire XM team for less than one FTE Client team inputs the data

# Thank You!





#### Jenna George

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Connect with us on Slack: #ext-redpepper-qualtrics